

MBA Program	
Course Code & Name	Course Outcomes
101: Accounting for Business Decisions	CO1 Understanding of the basic concepts of financial accounting, cost accounting and management accounting.
	CO2 Knowledge of various tools from accounting and cost accounting this would facilitate the decision making.
	CO3 Developed analytical abilities to face the business situations.
102: Economic Analysis for Business decisions	CO1 Equip the students of management with time tested tools and techniques of managerial economics that enable them to appreciate its relevance in decision making.
	CO2 Explore the economics of information and network industries and equip students with an understanding of how economics affect the business strategy of companies in these industries.
	CO3 Developed economic way of thinking in dealing with practical business problems and challenges.
103: Legal Aspects of Business	CO1 Students acquaint with general business law issues to help become more informed sensitive and effective business leaders.
	CO2 Students with an understanding of fundamental legal issues pertaining to the business world to enhance their ability to manage businesses effectively.
	CO3 Knowledge of other related laws.
104: Business Research Methods	CO1 Understanding of the concept and process of business research in business environment.
	CO2 Knowledge of the use of tools and techniques for exploratory, conclusive and causal research.
	CO3 Understanding of the concept of measurement in empirical systems.
	CO4 Usage of statistical techniques for analysis of research data.
105: Organisation Behaviour	CO1 Understanding of human behavior in the workplace from an individual, group, and organizational perspective.
	CO2 Knowledge of frameworks and tools to effectively analyze and approach various Organizational situations.
	CO3 Reflection on student's beliefs, assumptions, and behaviors with respect to how individuals, groups, and organizations act & expansion in options of approaches and increase their effectiveness.
106: Basics of Marketing	CO1 Understanding of marketing as a business function and a philosophy
	CO2 Understanding of external environment in marketing decision making
	CO3 knowledge of systematic frame work of marketing & implementations of different marketing approaches for services, goods, and for household consumers, organizational buyers.

108: Business Communication Lab	CO1 Knowledge of fundamentals of communication that help student to transform student's communication abilities.
	CO2 Skills to handle day-to-day managerial responsibilities, such as - making speeches, controlling one-to-one communication, enriching group activities and processes, giving effective presentations, writing letters, memos, minutes, reports and advertising, and maintaining one's poise in private and in public.
	CO3 Students' confidence and enhanced competitiveness by projecting a positive image of themselves and of their future.
109: MS Excel & Advanced Excel Lab	CO1 Students with basic to intermediate skills for using Excel in the classroom vis-à-vis Business Applications
	CO2 Students took hands on experience on MS Excel Utilities
	CO3 Basic proficiency in creating solutions for Data Management and Reporting
112: Leadership Lab	CO1 To give students understanding of good Leadership Behaviors and gaining insight into their Patterns, Beliefs and Attitude
	CO2 To give students hands on experience in Empowering, Motivating and Inspiring Others and Leading by Example
113: Personality Development Lab	CO1 Business etiquettes for different business scenarios.
	CO2 Etiquette for meetings, entertaining, telephone, and Internet business interaction scenarios.
	CO3 Minimized nervousness while in social situations.
191: Human Rights-I	CO1 Knowledge of Basic Concept of Human Rights.
	CO2 Understanding of Perspectives of Rights and Duties
	CO3 knowledge of Terminology of Various Legal Instruments
	CO4 Understanding of the role of United Nations in Human Rights
192: Cyber Security-I: Pre-requisites in Information and Network Security	CO1 Basic concepts of Networking Concepts
	CO2 Basic Information Security Concepts
	CO3 Knowledge of Security Threats and Vulnerabilities
	CO4 Basic knowledge of Cryptography / Encryption
201: Marketing Management	CO1 Knowledge of concept of Marketing Mix as a framework for Marketing Decision making.
	CO2 Understanding the need, importance and process of Marketing Planning and Control.
	CO3 Sensitized the students to the dynamic nature of Marketing Function.
202: Financial Management	CO1. Understanding of various concepts related to financial management.
	CO2. Application of various tools and techniques in the area of finance.
	CO3. Acquired the analytical skills that would facilitate the decision making in Business situations.
203: Human Resource Management	CO1 Understanding of the role of HRM in an organization
	CO2 Skills to gain competitive advantage through people
	CO3 Understanding and designing of HRM system
204: Decision Science	CO1 Understanding of role of quantitative techniques in managerial decision making.
	CO2 Understanding of process of decision problem formulation.

	CO3 Understanding of applications of various quantitative techniques in managerial settings.
205: Operations and Supply Chain Management	CO1 Understanding of the strategic importance of Operations & SCM and how it can provide a competitive advantage in the marketplace
	CO2 Understanding of the relationship between Operations & SCM and other business functions, such as Marketing, Finance, Accounting, and Human Resources.
	CO3 Knowledge of the issues related to designing and managing Operations & SCM and the techniques to do so.
	CO4 Knowledge about the fundamentals of operations and supply chain management
206: Management Information System	CO1 Conceptual understanding about latest developments in the field of Information Technology and the impact of I.T. in managing a business
	CO2 Usage of Information Technology to gain competitive advantage in business
	CO3 Understanding & Designing of entrepreneurial ventures in e-Commerce and m-Commerce
208: Statistical Software Lab	CO1 Developed capabilities of popular statistical software packages.
	CO2 Trained students in handling data files and carry out basics statistical analysis.
	CO3 Hnds on experience about basic hypothesis testing using t tests, Chi Square tests and ANOVA.
	CO4 Trained students in using advanced tools such as regressions, MDS, Factor Analysis etc.
212: Business System and Procedures	CO1 Understanding of Business as an integrated system
	CO2 Developed process thinking for developing procedures.
	CO3 Awareness of various business functions & responsibilities.
213: Computer Aided Personal Productivity Tools Lab	CO1 Practical Knowledge to students of MS Office.
	CO2 Enhanced personal productivity through advanced features of MS Word, MS Excel & MS PowerPoint
	CO3 Skills of using MS Outlook and basic social networking tools.
215: Industry Analysis - Desk Research	CO1 Students understanding of the dynamics of a specific industry.
	CO2 Knowledge of various issues particular to an industry.
	CO3 Cross-functional perspective of the functioning of a business enterprise and an industry.
291: Human Rights – II (103)	CO1 Understanding of Human Rights in Indian Context
	CO2 Knowledge to students about Human Rights- Enforcement Mechanism
	CO3 Understanding of Human Rights Violations and Indian Polity
	CO4 Knowledge of Role of Advocacy Groups
292: Cyber Security – II: Security Management	CO1 Basic Security Management Practices
	CO2 Basic Security Laws.
	CO3 Basic Security Standards
301: Strategic Management	CO1 Development of various perspectives and concepts in the field of Strategic Management
	CO2 Development of skills for applying these concepts to the solution of business problems
	CO3 Knowledge of the analytical tools of strategic management.

302: Enterprise Performance Management	CO1 Development of a perspective of different facets of management of an enterprise
	CO2 Acquired Skills for Investment Decisions along with the techniques for those decisions
	CO3 Learned evaluation parameters of enterprise in terms of expenses, control systems and pricing
	CO4 Knowledge of the concept of auditing and its applicability as performance management tool
303: Start-up & New Venture Management	CO1 Inspires & instilled a spirit of entrepreneurship among the student participants.
	CO2 Overview of the competences needed to become an entrepreneur
	CO3 Insights into the Management of Small Family Business
304: Summer Internship Project	CO1 Young students acquired on job the skills, knowledge, attitudes, and perceptions along with the experience needed to constitute a professional identity.
	CO2 Students Immersed in actual supervised professional experiences.
	CO3 Students got insight into the working of the real organizations.
	CO4 Students gained deeper understanding in specific functional areas.
	CO5 Understanding of the linkages among different functions and departments.
	CO6 Development of perspective about business organizations in their totality.
	CO7 Students explored career opportunities in their areas of interest.
305MKT: Contemporary Marketing Research	CO1 Understanding of marketing research from both user's (management) and doer's (the researchers) perspective.
	CO2 Learned to design and produce, evaluate a research proposal & understand the quality of research studies.
	CO3 Learned the basic skills to conduct professional marketing research.
	CO4 Understanding of the applications of business research tools in Marketing decision making.
306MKT : Consumer Behaviour	CO1 Understood the importance of consumer behavior in Marketing.
	CO2 Understood the environmental and individual influences on consumers
	CO3 Understanding of consumer behavior in Indian context.
305 FIN: Direct Taxation	CO1. Understanding of the basic concepts in Income Tax Act, 1961
	CO2. Calculation of Gross Total Income and Tax Liability of an Individual.
	CO3. Acquaintance with online filling of various forms and Returns.
306 FIN : Financial System of India , Markets and Services	CO1 Understanding of Concepts & Practical dynamics of the Indian Financial System - Structure and Components.
	CO2 Knowledge of Financial Markets - Functions & Classification
	CO3 Knowledge of Institution - Functions & Classification
	CO4 Knowledge of various Financial Services - Functions & Classification
305 HR: Labour & Social Security Laws	CO1 Students understood rationale behind labour laws
	CO2 Equipped students with important provisions of various labour laws
	CO3 Students got insight into the implementation of labour laws.

306 HR: Human Resource Accounting & Compensation Management	CO1 Oriented the students with the concepts related to human resource accounting & compensation management.
	CO2 Facilitated learning related to human resource accounting & compensation management for employees.
	CO3 Equipped the students about the human resource auditing.
305 IT: IT Management and Cyber Laws	CO1 Understanding of legal provisions of Information Technology Act, 2000.
	CO2 Knowledge of Case Law and practical ramifications of the Act
	CO3 Understanding of managerial aspects so as to use Information technology effectively and efficiently.
	CO4 Understood IT Management as an independent and important field of work, different from IT for Management
306 IT: E-Business and Business Intelligence	CO1 Understood the e-Business as a significant business segment of the future
	CO2 Students developed the capacity to initiate/lead an e-business venture/ business segment
	CO3 Understanding of principles of BI and Analytics at conceptual level
	CO4 Students developed the skills to design BI and Analytics projects
305 OPE: Planning & Control of Operations	CO1 Understood the basics of Planning & Control of Operations
	CO2 Understanding of forecasting in the operations planning process.
	CO3 Understanding of the need for aggregate planning and the steps in aggregate planning.
	CO4 Understanding of capacity planning done in organizations and what is its relationship with MRP.
	CO5 Understanding of importance of scheduling in operations management.
306 OPE: Inventory Management	CO1 Knowledge of overview of various aspects of inventory.
	CO2 Understanding of the impact of types of inventory costs on inventory management decisions.
	CO3 Understanding of the principles of JIT
	CO4 Understanding of the Inventory control techniques
305 SCM: Essentials of Supply Chain Management	CO1 Students understood how supply chain impacts all areas of the firm
	CO2 Introducing the basic concepts of supply chain management
	CO3 Insights into supply chain's linkages with customer value
	CO4 Understanding of the fundamentals of SCM
306 SCM: Logistics Management	CO1 Students understood the role and importance of logistics in modern day economy.
	CO2 Understanding the relationship between logistics and other functional areas.
	CO3 Learned to analyze logistics systems from different perspectives to meet desired corporate objectives.
	CO4 Learned the various alternatives available in logistics
307MKT: Integrated Marketing Communications	CO1 Students got an overview of the range of tools available for Marketing Communications
	CO2 Understanding of the basic principles of planning and execution in Marketing Communications

	CO3 Acquainted the students with concepts and techniques in the application for developing and designing an effective advertising and sales promotion program.
	CO4 Sensitized students to the various facets of advertising, public relation and promotion management.
	CO5 Developed a managerial perspective and an informed decision- marking ability for effective and efficient tackling of promotional situations.
308 MKT: Product Management	CO1 Understanding of the various facets of the job of a product manager.
	CO2 Understanding of strategic role of product management in organizational and functional context.
	CO3 Acquainted the students with the financial and other metrics of effective product management.
309MKT: Strategic Brand Management	CO1 Learned the different approaches to measuring brand equity.
	CO2 Developed understanding of conceptual framework for managing brands strategically.
	CO3 Sensitized students to the role of brands, the concept of brand equity and the advantages of creating strong brands.
	CO4 Learned creating profitable brand strategies by building, measuring and managing brand equity.
318MKT: Business to Business Marketing	CO1 Acquainted the students with the terms, concepts, and nature of Business-to-Business Marketing.
	CO2 Developed understanding of the industrial marketing functions of firms.
	CO3 Learned creating the specifics of marketing mix for Business-to-Business Marketing.
307 FIN: Strategic Cost Management	CO1 Acquainted students with various techniques used for Strategic Cost Management
	CO2 Developed an understanding of the adoption of various techniques of Strategic Cost Management for obtaining sustainable competitive advantage
	CO3 Acquainted the students with the integration of various techniques in decision making.
309 FIN: Corporate Finance	CO1 Acquainted students with advanced treatment of various concepts and tools and techniques used in Financial Management
	CO2 Developed an understanding of the importance of various decision making areas of financial management
	CO3 Learned methodes for effectice investment, financing, dividend & valuation decisions.
311 FIN: Equity Research, Credit Analysis & Appraisal	CO1. Understanding of the importance of equity research.
	CO2. Understanding of how excel can be leveraged for better analysis of a company.
	CO3. Learned giving recommendation based on fundamental and technical analysis
315 FIN: Futures and Options	CO1 Developed an understanding of financial derivatives and the institutional structure of the markets on which they are traded.

	CO2 Understanding of the analytical tools necessary to price such instruments.
	CO3 Sensitized students to the role of financial derivatives in the modern capital markets, in particular for risk management.
307 HR: Employee Health, Safety & Welfare	CO1 Learned the basic concepts of safety management
	CO2 Studied the various provisions of employee health and safety.
	CO2 Studied the various provisions of employee welfare.
311 HR: Outsourcing of HR	CO1 Learned the basic concepts of outsourcing
	CO2 Enabled the students Understanding of each stage of out sourcing process
	CO3 Understanding about Negotiation management.
312 HR: Public Relations & Corporate Communication	CO1 Students understood importance of effective communication in HR
	CO2 Equipped the students with PR initiatives by the HR professional
	CO3 Learned about all types of corporate communication
313 HR: Quality Management System	CO1 Sensitized students to the fundamental principles, significance and implementation of quality management
	CO2 Learned the concepts of TQM in the process of continuous improvement and learning
	CO3 Learned about different tools for continuous improvements.
307 IT: Software Engineering with System Analysis & Design	CO1 Developed theoretically sound understanding of Software Engineering Methods
	CO2 Developed understanding of object oriented software Engineering
	CO3 Developed ability to represent diagrammatically and in descriptive form, software engineering schemas
308 IT: Mobile computing with Android	CO1 Understanding of technical aspects of M-computing
	CO2 Sensitized students to the impact of M-computing on Information Technology scenario
	CO3 Understanding of M-computing applications; initiate new applications
309 IT: RDBMS with Oracle	CO1 Understanding of theoretical concepts in Relational Data Base Management
	CO2 Developed working level proficiency for writing SQL commands
	CO3 Developed capability to design applications for a real life DBMS problem
310 IT: Software Quality Assurance	CO1 Understanding of concepts and methodology related to Software Quality Assurance
	CO2 Knowledge of software Quality standards specifies by regulatory authorities
	CO3 Students have Developed capability to design Quality Testing processes in software development environment
307 OPE: Productivity Management	CO1 Understanding of and appreciate significance of productivity management
	CO2 Studied various productivity management methods
	CO3 Learned applicability of popular productivity management tools
	CO4 Learned Effective utilisation of Work Study and Time Study
309 OPE: Facilities Planning	CO1 Sensitized students to the importance of facilities planning in view of the size of investment.

	CO2 Student understood the linkages of facilities planning with other activities
	CO3 Sensitized students to the importance of facilities location
	CO4 Students Learned about Facility Management
313 OPE: Designing Operations Systems	CO1 Acquainted students with the overview of the various process options in Manufacturing and Services.
	CO2 Understood the insights into factors that influence process choice.
	CO3 Understood the fundamental concepts in Job Design and Work Measurement.
	CO4: Studied the details of principles of Works Study
315 OPE: Project Management	CO1 Provided the students with a holistic, integrative view of Project Management.
	CO2 Highlighted the role of projects in modern day business organizations.
	CO3 Sensitized the students to complexities of project management.
	CO4 Learned about the MS Project and its utilities
307 SCM: Managing Material Flow in Supply Chains	CO1 Understanding of flow of materials in a Supply Chain
	CO2 Sensitized the students the role of Transportation and Warehouse Management
	CO3 Understanding of the essentials of Packaging and Materials Handling from Logistics point of view
	CO4 Understanding of Government statutory requirements related to Logistics Management
308 SCM: Inventory Management	CO1 Understanding of the Process of Aggregate Planning and its link with Inventory Management
	CO2 Understanding of concept of Supply Chain Inventory and study a few basic variants of EOQ models
	CO3 Students recognized role and importance of Supply Chain Inventory Management in delivering perfect customer order
	CO4 Acquainted students with safety and environmental aspects of Inventory Management
309 SCM: Purchasing & Supplier relationship Management – I	CO1 Emphasized the managerial perspective of core tasks and challenges in effectively managing the purchasing function within the context of integrated supply chain.
	CO2 Made the students aware of the different demands placed on the purchasing and supply chain managers by business stakeholders.
	CO3 Students understood the impact of purchasing on competitive success and profitability of modern day organizations.
	CO4 Students got an in-depth understanding of the fundamentals surrounding the operational aspects of purchasing.
311 SCM: Supply Chain Planning	CO1 Understanding of essentials of Demand Management
	CO2 Students acquainted to Supply Chain Aggregate Planning
	CO3 Understanding of how to manage predictable variability in Supply Chain
	CO4 Recognized the role of Network Planning and understand basic Network Planning Design Models
392 : Cyber Security-III: Information and	CO1 Access Control and Intrusion Detection
	CO2 Server Management and Firewalls

Network Security	CO3 Security for VPN and Next Generation Technologies
394 : Skill Development- I (Soft Skills)	CO1 Development of Proficiency in English
	CO2 Written Communication Skill
	CO3 Presentation Skill practice
	CO4 Team Building / Coordination Skills
	CO5 Telecommunication Skills
	CO6 Self Management
	CO7 Team Management Technique
401: Managing for Sustainability	CO1 Applied general ethical principles to particular cases or practices in business.
	CO2 Thought independently and rationally about contemporary moral problems.
	CO3 Recognized the complexity of problems in practical ethics.
	CO4 Demonstrated how general concepts of governance apply in a given situation or given circumstances.
402: Dissertation	CO1 Acquire on job the skills, knowledge, attitudes, and perceptions along with the experience needed to constitute a professional identity.
	CO2 Students immersed in actual supervised professional experiences
	CO3 Students gained deeper understanding in specific areas.
403 MKT: Services Marketing	CO1 Acquainted students with the significance of services marketing in the global economy.
	CO2 Made the students understand the deeper aspects of successful services marketing.
	CO3 Students got insights to the challenges and opportunities in services marketing.
404 MKT: Sales and Distribution Mgt	CO1 Understood the foundations in components of sales and distribution management.
	CO2 Introduced the students to the various facets of the job of a sales manager.
	CO3 Learned decision making aspects and implementation of decisions in sales and distribution management.
403 FIN: Indirect Taxation	CO1 Understanding of the basic concepts related to GST
	CO2 Acquainted with the latest amendments made in connection with indirect taxation
	CO3 Students learned the updates of the procedural part of GST
404 FIN: International Finance	CO1 Made students familiar with the operations in foreign exchange markets.
	CO2 Sensitized students with complexities of managing finance of multinational firm.
	CO3 Highlighted the importance of the regulatory framework within which international financial transactions can take place, with special reference to India.
403 IT: Software Project Management	CO1 Understanding of different aspects of Software Project Management as an important field of practice under IT Management
	CO2 Learned tools and techniques of Software Project Management
	CO3 Understanding of importance of, and learning techniques to ensure, software quality

	CO4 Learned to use a Software Package for Software Project Management
404 IT: Enterprise Resource Planning	CO1 Acquired in-depth knowledge of ERP as a prime Application Software product
	CO2 Learned operational aspects of ERP implementation and support
	CO3 Knowledge of the features of important ERP modules
	CO4 Learned through case studies, practical aspects of ERP in various industries
403 OPE: Operations Strategy & Research	CO1 Emphasized the key role of operations in bringing about the growth and profitability of organizations.
	CO2 Imparted ideas, concepts and principles in operations strategy.
	CO3 Understanding of use of quantitative tools in solving typical Operations Domain Problems
404 OPE: Total Quality Management	CO1 Students got varied perspectives on Quality and various contributors to Quality.
	CO2 Students acquired an in-depth understanding of the various QC tools.
	CO3 Understood the introduce of the frameworks of Global Quality Awards.
403 HR: Employment Relations	CO1 Students got an insight into the IR scenario in India
	CO2 Made students understand the important laws governing IR
	CO3 Created understanding about role of Govt., society and trade union in IR
404 HR: Strategic Human Resource Mgt	CO1 Made students understand HR implications of organizational strategies
	CO2 Understand the various terms used to define strategy & its process
	CO3 Understand HR strategies in Indian & global perspective
403 SCM Strategic Supply Chain Management	CO1 Students understood the role and objectives of Strategic Supply Chain Management
	CO2 Recognized the role and importance of strategic partnerships and alliances in Supply Chain Management
	CO3 Understood the increasing scope of Supply Chain Management and its future challenges
404 SCM Knowledge Management in Supply Chains	CO1 Knowledge of Supply Chain Systems Classification
	CO2 Understanding of the role of IT as an enabler of Supply Chain Management for today's businesses
	CO3 Understanding of Digital Market, E-supply & Technology Standards
405 MKT: Retail Marketing	CO1 Students got an insights into all functional areas of retailing.
	CO2 Learned the essential principles of retailing.
	CO3 Got perspective of the Indian retailing scenario.
406 MKT: Rural Marketing	CO1 Understanding of rural aspects of marketing
	CO2 Learned the nuances of rural markets to design effective strategies
	CO3 Deeper understanding of rural consumer behavior
408 MKT: International Marketing	CO1 To make the students understand the concept and techniques of international marketing.

	CO2 To train the students to develop plans and marketing strategies for entering into international markets and managing overseas operations
	CO3 Deeper Understanding of International Promotion Mix
409 MKT: Export Documentation & Procedures	CO1 Familiarized students with policy, procedures and documentation relating to foreign trade operations.
	CO2 Provided a review of the main documents involved in export order processing & methods of payment
	CO3 Insight of Major Export Promotion Schemes & regulations in India
408 FIN: Online Trading of Financial Assets	CO1 Understanding of how to do the trading of financial assets online.
	CO2 Practical knowledge of the prerequisites of trading.
	CO3 Learned the Analysis of the securities using the MIS reports available online.
410 FIN: Wealth & Portfolio Management	CO1 Understanding of the concept of Wealth Management.
	CO2 Understanding of the concept of Portfolio Management.
	CO3 Understanding of various tools and methods of evaluating the portfolio.
411 FIN: Fixed Income Securities & Technical Analysis	CO1 Analyzed the fixed income securities markets and its implications for investments.
	CO2 Understood the market characteristics, instruments, selling techniques, pricing and valuation issues with money market instruments.
	CO3 Understood the specific features of the Indian Fixed Income Securities Markets.
412 FIN: Commodity Markets	CO1 Equipped young managers with the knowledge of emerging commodities derivatives trading practices in India.
	CO2 Explained the regulatory framework of these markets and domestic and international historical developments in commodities market.
	CO3 Highlighted the importance of hedgers, speculators and arbitragers.
	CO4 Highlighted the importance of Commodity indices as an investment class.
406 IT: Network Technologies and Security	CO1 Students acquired an overview of various computer networks & technologies behind networks.
	CO2 Developed awareness of managing networks well so as to offer high quality service to the users
	CO3 Students acquired an overview of application protocols, e-mail and communication protocols
407 IT: Database Administration	CO1 Knowledge of the duties and responsibilities of a Data Base Administrator
	CO2 Learned the DBA skills through select tasks
	CO3 Learned creating database user accounts, privileges, role and profiles
408 IT: Software Testing	CO1 Understanding of scope of Software Testing Activity
	CO2 Learned tools and techniques of Software Testing
	CO3 Developed the skill to design suitable test procedure in a given software development environment
413 IT: Internet	CO1 Students understood various approaches to Internet Marketing

Marketing	CO2 Learned advantages and disadvantages of approaches to Internet Marketing
	CO3 Developed the skills to implement Internet Marketing under appropriate situations
408 OPE: Enterprise Resource Planning	CO1 Understanding of how a business works and how information systems fit into business operations.
	CO2 Understanding of the cross functional integration aspects of a business.
	CO3 Understanding of better managerial decision making through real time data integration and sharing.
	CO4 Understanding of the host of underlying technological tools of ERP.
410 OPE: Service Operations Management	CO1 Students understood the concepts and tools necessary to effectively manage a service operation.
	CO2 Discussed the best practices of World-Class Service.
	CO3 Studied the Service Blueprinting
	CO4 Highlighted the concepts in Services
411 OPE: Business Process Management	CO1 Understood model processes for subsequent implementation in Business Process Management Systems.
	CO2 Enabled students to discern between technologies for human-centric process automation and system-centric process automation.
	CO3 Understood the difference between Business Processes and Business Rules, and be able to select an appropriate information system.
	CO4 Knowledge of the different phases of the process management lifecycle, supporting technologies, and how to transition between the phases of the lifecycle
	CO5 Students understood the technical capabilities of Business Process Management Systems, how they relate to concepts such as SOA and EAI
	CO6 Students developed an implementation and integration strategy for processes that leverages organizational and technical capabilities of an enterprise
412 OPE: Challenges and Opportunities in Operations Mgt	CO1 Made the student understand the ways of managing risk in Operations Management
	CO2 Introduced Various Environmental, Ethical and Technological issues in Operations Management
	CO3 Introduced Global Reporting Initiatives, SA CO800CO1, CSR, CDM, CT concept
	CO4 Got awareness about the environmental systems for sustainability
406 HR: Global HR	CO1 Students got exposure to international HR
	CO2 Made students understand various initiatives in global HR
	CO3 Made students understand various issues in global HR
412 HR: Lab in Legal Compliances	CO1 Equipped students with various compliances the HR head has to give under different Acts
	CO2 Students learned drafting skills of these compliances
	CO3 Understood various statutory compliances

414 HR: Emerging Trends in HR	CO1 Students got exposure to organizations to know emerging trends in HR. CO2 Studied the various vocational skills required for different industries CO3 Studied the various Best practices in HR at different organizations.
416 HR: Competency Mapping	CO1 Made the students understand concept of competency mapping
	CO2 Got an insight into the process and models of competency mapping
	CO3 Understood the importance of competency mapping with respect to different HR functions.
405 SCM Green Logistics & Supply Chains	CO1 Sensitized the students to external costs of logistics and supply chains (climate change costs).
	CO2 Learned analyzing the environmental costs of logistics and how to deal with them effectively.
	CO3 Highlighted how different types of environmentally sustainable practices should be adopted at different stages of supply chains.
406 SCM Enterprise Resource Planning	CO1 Student understood how a business works and how information systems fit into business operations.
	CO2 To emphasize the cross functional integration aspects of a business.
	CO3 Enabled students for better managerial decision making through real time data integration and sharing.
407 SCM Purchasing & Supplier Relationship Management – II	CO1 Students got in-depth understanding of the fundamentals surrounding purchasing in different contexts.
	CO2 Made students aware of the different demands placed on the purchasing and supply chain managers by business stakeholders.
	CO3 Students understood the impact of purchasing on competitive success and profitability of modern day organizations.
410 SCM Supply Chain Performance Measurement	CO1 Understood various types of traditional performance measures of supply chain , their use and drawbacks
	CO2 Introduced world class performance measures of Supply Chain
	CO3 Understood the right metrics for a Supply Chain
492: Cyber security –4: System and Application Security	CO1 Security Architectures and Models
	CO2 System Security
	CO3 OS Security
	CO4 Wireless Network and Security
494: Skill Development-2 (Corporate Social Responsibility & Sustainability)	CO1 Developed an understanding for corporate citizenship and sustainability from business perspective.
	CO2 Learned how to strategically manage CSR within your organization.
	CO3 Understanding of how to improve your company's sustainability performance.